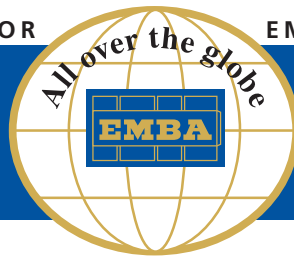


**EMBA****NEWS**

# Full speed at EMBA in the U.S.A.



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### **EMBA Machinery Helpdesk in full run**

New telephone number  
and e-mail address to  
EMBA Service department:  
Phone: 0046-19-300551  
e-mail: [helpdesk.service@emba.com](mailto:helpdesk.service@emba.com)

After a short time we have now gathered our troops and are fully installed in our plant in Avon, Ohio. The marketing department has during this time been very active on the market which has resulted

in our first delivery of a McKinley line Jumbo machine built by EMBA Machinery. We are now producing the next machine for delivery in December.

## McKinley machines available



Since our acquisition of McKinley Machinery last year we have been busy restructuring our operations in North America. A major step has been to centralise our activities in the new location at Avon, Ohio. That process is complete and we now have both the North American sales organisation and our McKinley machine manufacturing re-located in the new premises.

With the McKinley operations established EMBA is now ready to offer a complete machine range from our EMBA 170 QS up to a 88" x 210" FFG. The response has been very positive and a couple of jumbo machines have already been supplied to the market. We are also involved in several projects in Europe, which is very encouraging for us since it confirms that an alternative supplier for the jumbo size machines is required. Please do not hesitate to contact EMBA for more information about our extended range of converting machinery.

We have also during this year introduced a Downstacker as an option for our EMBA 170 QS machine as well as new Upgrades for existing EMBA machines. We are communicating all new developments for your existing machines through our EMBA Comfort Newsletter. Please ensure that you have registered to receive this valuable information that will give you new ideas to further improve the productivity in your converting lines.

I hope that you will find interesting features in the current EMBA News covering both new machinery and upgrading opportunities.

Esa Koski



### Open House at Liebensteiner Kartonagen

On 21<sup>st</sup>-22<sup>nd</sup> of March an open house event was organised at Liebensteiner Kartonagen.

In 1984 the first EMBA 160 machine was delivered to Liebensteiner, followed a few years later by an EMBA 290. The company quickly established themselves in the sheet plant segment. The typical order sizes are very short, 50 sheets per order is not unusual. The short set-up times of the EMBA machines made this possible.

The old machines have now been replaced by 1 EMBA 245 QS & 2 EMBA 170 QS. The owner, Mr. Schön, says that the experience with the old EMBA's made the decision to choose EMBA again very easy.

Thanks to the skilled operators at Liebensteiner all the German customers attending the Open House were impressed by the accuracy, short set-up times and overall performance of the machines.

### Recent Installations in Germany

#### Bayerische Wellpappen Fabrik, Lenggries

Bayerische Wellpappen is a privately owned sheet plant located in an old paper mill factory. The main reasons for buying an EMBA 170 QS were the excellent set-up times and the small floor space required. The customer was very pleased with the smooth and quick installation. The picture shows Mr. Kreisl (right side) and Mr. Menzen (left side) together with Mr. Niederauer from EMBA when the final acceptance protocol was signed. In the back we see EMBA technicians Mr. Lengenber and Mr. Montag together with Mrs Kreisl.



#### Wellpappe Sausenheim, Grünstadt-Sausenheim

Wellpappe Sausenheim is an independent corrugated plant located in one of the best German wine districts. With their new EMBA 170 QS they intend to supply the wine industry with perfect wine boxes. After a well managed installation the owner, Mr. Muhl (middle), the plant manager, Mr. Noll (right side) poses in front of the machine.



#### P-Well, Bad Bentheim, Gildehaus

The third German sales success of 2005 was P-Well, also an EMBA 170 QS. The picture shows the installation team, (Mr. Lengenber & Mr. Kåregren) together with the sales manager Mr. Niederauer.



Berg Group

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Produced by EMBA and  
NPP Advertising Agency.  
Printed by TETAB.  
Printed on CyklusOffset, environmentally friendly,  
recycled paper



License no. 704073

# Shorter stop time wins

In the previous issue of EMBA News (No. 2, 2005) we wrote about the new criteria's for a qualification into EMBA Century Club. The Century Club has instituted 2 different levels to raise the bar further. The new criteria's can also be found at [www.emba.com](http://www.emba.com). After this introduction we proudly present five new additions to the EMBA Century Club.

## **National Packaging Ind. Ajman, United Arab Emirates**

Only 2 months after the installation of their EMBA 170 QS National Packaging Ind. has managed to become a member of the Century Club. And not only one of their teams but two have made this achievement.

Congratulations both teams on this fantastic job!



19<sup>th</sup> of May team A, led by Mr. R.G.Jayesh and Mr. W.G.Santha lal., ran 237 000 boxes during a 12 hour day shift .



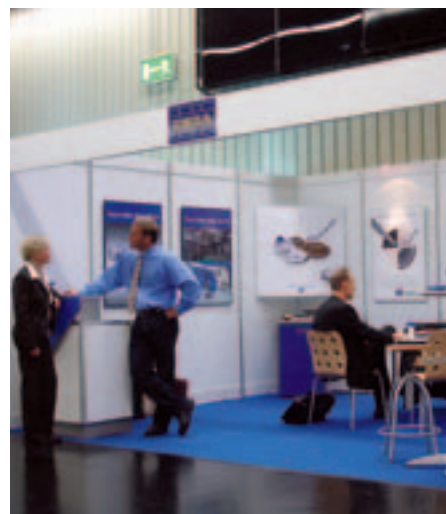
## **Glomma Papp AS, Sarpsborg, Norway**

Glomma Papp has set a new record with their EMBA 245 QS, which also qualifies them to become a member of the Century Club. The 9<sup>th</sup> of June during an 8 hour shift 100 450 boxes and 5 order changes were produced. Well-done Glomma Papp!



The "Team EMBA" crew consist of Vegard Braathen, Steffen Pettersen and Frode Lorentzen. Behind the team we see Thor-Erik Bergersen (left), Production Manager and Mats Linder (right), EMBA.

During the night shift the same day it was time again and now for team B who produced 265 063 boxes during their shift. Team B was led by Mr. Dilesh P. Thomas and Mr. Shamsudhin M. Also present in the pictures are the Directors Mr. P. Rajendra Prasad and Mr. Alex Koshy and Mr. G. Suresh, General Manager.



## **FachPack Exhibition in Nürnberg**

For the first time, EMBA Machinery GmbH participated in the FachPack Exhibition in Nürnberg, Germany. This show has proved a steadily growing success in the packaging market and combined with the 'Wellpappe Forum', organized by the German Corrugated association VDW, all major players of the corrugated industry were present.

EMBA used this platform to make interesting new contacts and to remain closely in touch with their national and international customer base and, of course, to introduce the latest developments on Inliners as well as on retrofits and upgrades. The visitors appreciated EMBA's participation and used the booth for technical discussions, meeting point with colleagues and partners or just for a break to relax.



## **Visy Board Coolaroo, Victoria, Australia**

The 11<sup>th</sup> of April both the Day Shift and the Afternoon Shift on the EMBA 170 at Visy Board Coolaroo qualified for the Century Club. The Day Shift produced 64 396 m<sup>2</sup> corrugated board during their 9.82 hours shift with 31 order changes. The Afternoon Shift managed to produce 84 702 m<sup>2</sup> corrugated board during a 9.77 hours shift with 21 order changes. Both teams had an average of 3 minutes set-up. All the numbers are fantastic and we congratulate both teams to these achievements!



The Visy Board teams in Coolaroo.

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For EMBA the exhibition was an excellent opportunity to see new market trends and another opportunity to follow markets demands even more closely. The Fachpack definitely reflected the positive development trends in our industry.



To get a hint of the size of the machine we have placed the EMBA U.S. President Anders E. Berg and his Volvo in the counter-stacker of the machine.

## Shipment of first U.S. built EMBA Jumbo

September 25<sup>th</sup>, 2006 marked a new milestone in the history of EMBA with the first shipment of a new McKinley-line Jumbo built by EMBA Machinery in our recently acquired Avon, Ohio, USA facility.

The 66" x 190" (1676mm x 4826mm) Flexo Folder Gluer, complete with two printing units, dual slotting, and rotary die cutting

module, left the Avon facility on ten flat-bed trucks (including three loads needing additional escorts due to their large, over-size nature) headed for a major independent integrated converter in Canada. The installation will be completed by mid-October.

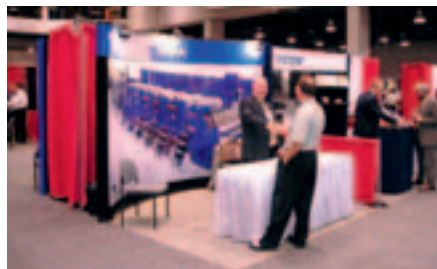
Another nearly identical Jumbo machine has already taken its spot on the assembly floor, with shipment to a Texas, USA sheet plant scheduled for late December 2006.

### TAPPI's 2006 CorrExpo® Exhibit and Trade Fair

On 13<sup>th</sup>-14<sup>th</sup> of September 2006, EMBA Machinery participated in TAPPI's 2006 CorrExpo® Exhibit and Trade Fair in Cincinnati, Ohio. Machinery suppliers, along with service and support vendors from around the world, provided the many attendees a forum for discussing the newest products and ideas from around the industry.

EMBA Machinery took this opportunity to introduce its latest product to the North American market, the innovative Servo-Feed™ lead edge sheet feeder, standard on all new McKinley-line EMBA machines as well as for the retrofit market world-wide.

Thank you to the many EMBA, and former McKinley, customers that took the time to stop by our booth.



### Success for upgrading in New Zealand!

Through our EMBA Upgrade Programme, we are dedicated to make the latest technology available to our customers existing machines.

One of these upgrades is the timing belt drive of the print units. Instead of the old chain drive we can offer the timing belt drive as became standard when the 245 machine was introduced.

Carter Holt Harvey decided to install this on their 4 colour EMBA 244 from 1996. The installation was made in May and they are now enjoying reduced set-up times and the quality of the product is much improved.

"Before the upgrade, the registration from the fourth print unit was a big problem, we rarely used it. After the upgrade, the print to print registration is now plus/minus 0.5 mm" Cam Paranthoienne Facility Manager, CHH Auckland

"The machine is now noticeably quieter. The cabinets are oil-free, clean and un-cluttered and future maintenance will be very easy." Mark Hillman Maintenance Manager, CHH Auckland

For further information about this upgrade and what we can do for your machine, visit our website [www.emba.com](http://www.emba.com) or send us an e-mail [market@emba.com](mailto:market@emba.com).



Mark Hillman Maintenance Manager, CHH Auckland



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